

# Start up Digital Health Business in Taiwan to Make a Difference

STARTUP GLOBAL PROGRAM

# Discover Your Partners, Investors, and Markets within 10 Days

STARTUP GLOBAL PROGRAM



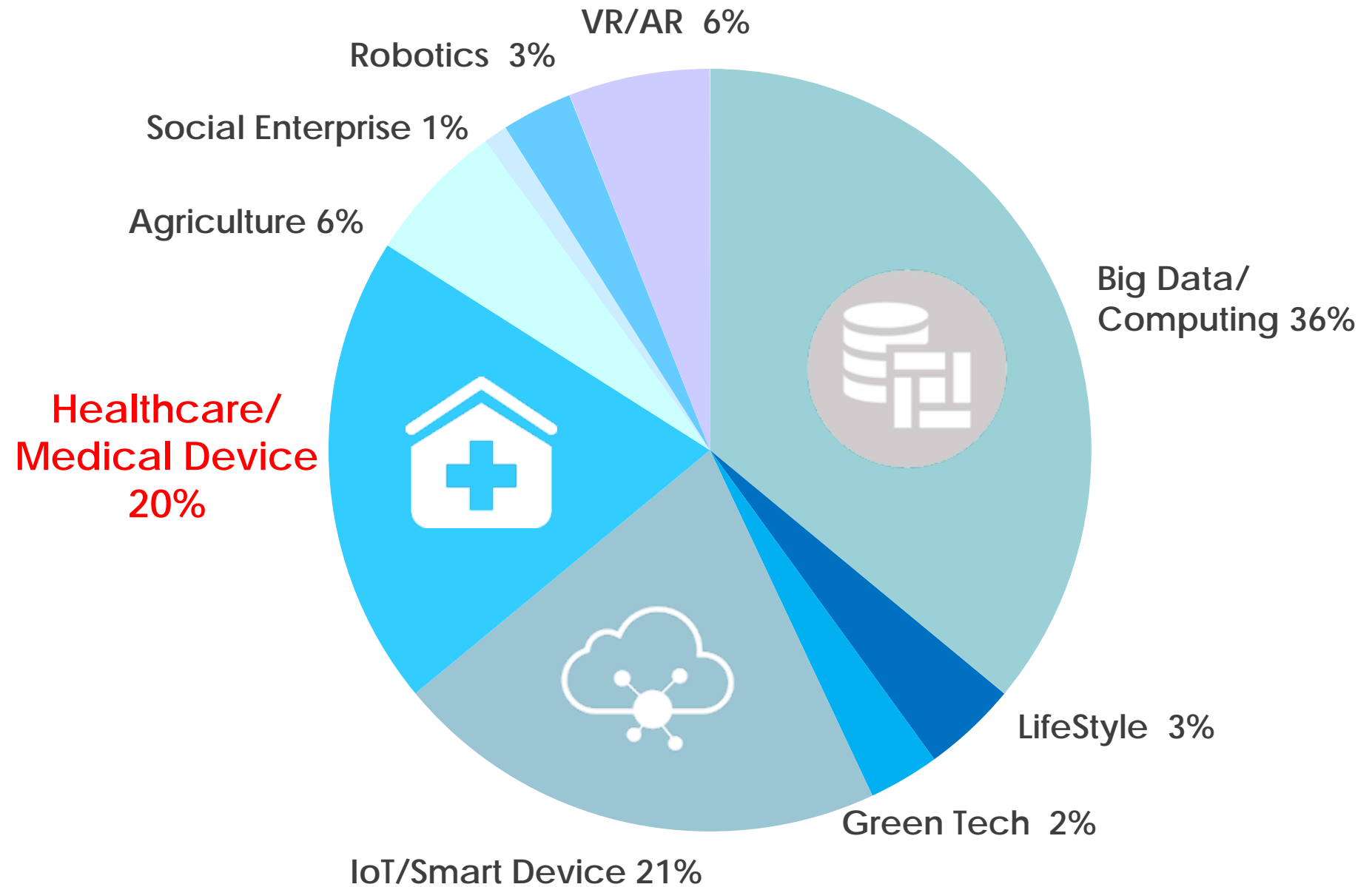
Garage+  
Introduction



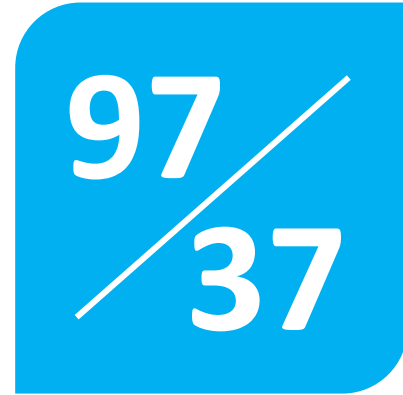
The Zero-equity Incubator to Back up  
Innovation-driven Startups



Startups  
Segment



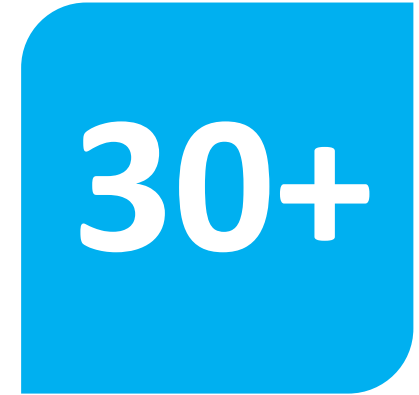
Garage+  
Snapshot



Startups/  
International Teams



Mentors



Manufacturing  
Partners



100%

Success rate of healthcare fundraising

# Why Digital Health Business in Taiwan?

A stylized graphic of a hand holding a smartphone. The hand is rendered in shades of blue and green, with a white outline. The smartphone is also in shades of blue and green, with a white outline. The hand is positioned as if holding the phone from the bottom and side.



# Taiwan's medical technology ranks Top 1 in Asia.

~ The National Geographic Channel

**SCIENTIFIC  
AMERICAN**

## Taiwan ranks tops Worldwide

- Business friendly environment
- Biotechnology venture capital availability
- Business R&D expenditures per GDP
- Infrastructure quality

*~ 2016 worldview a global biotechnology perspective, Scientific American*



Entrepreneurial  
Ecosystem

# Asia's Number 1 country in the 2016 Global Entrepreneurship Index.

*~ Global Entrepreneurship and Development Index 2016 Report*

# The Most Potential Market

4.5B

60%

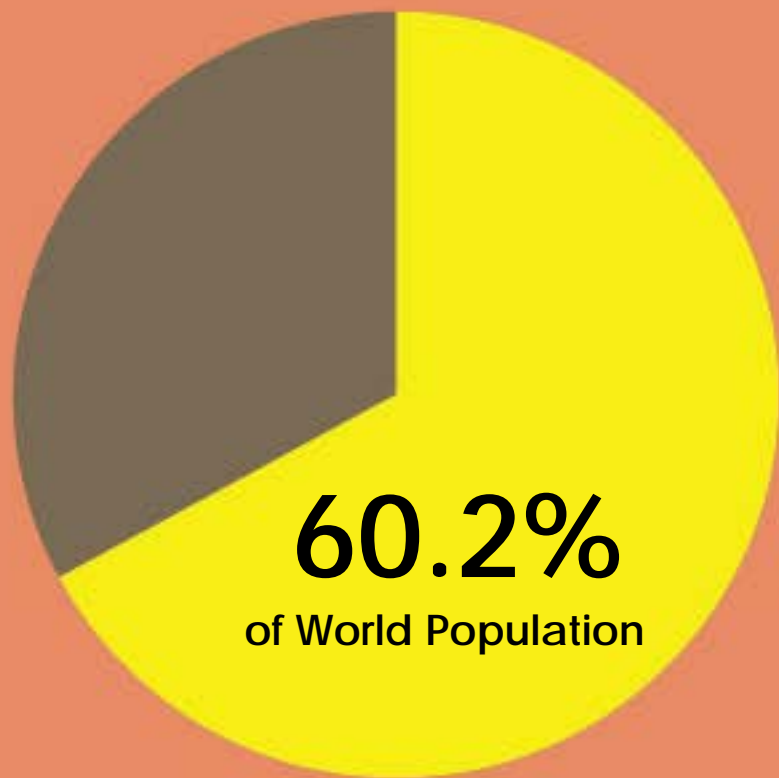
(of World Population)

50.7M / 126M  
SOUTH KOREA / JAPAN

1.4B  
CHINA

TAIWAN

608M / 1.3B  
ASEAN / INDIA



# Aged Population in 2030 (aged $\geq 60$ )

844.5M



ICT  
Industry

## Most influential player in global supply chain.

- ◆ 3/4 production of PCs
- ◆ 1/2 production of LCDs
- ◆ 1/4 production of semiconductors
- ◆ 1/5 production of mobile phones  
... the above are all from Taiwan

## In Comparison

	Taiwan	Shenzhen (China)
IP Protection	○	
Regulatory	○	
Visa for Entrepreneurs	○	
Affordable Living cost	○	
Supply Chain	○	○

## The Best Places for Expats in 2016

More than **14,000** respondents living, and working abroad

Representing **174** nationalities and **191** countries/territories



# The Best Places for Expats in 2016

Taiwan holds **1<sup>st</sup>** place :

- Quality of Life
- Quality and Affordability of Healthcare
- Enviably Financial Situation of Expats Living

**34%** expats in Taiwan are completely satisfied with their jobs. (Global average of 16%)

Expats are similarly enthusiastic about their **work-life balance** and **job security**.

# What we offer?





Garage+  
offers

**Flight ticket**



**10-day  
accommodation**



**3-month  
working space**



**Partners, investors,  
1 on 1 meeting**



**Visit to  
leading manufacturers**



**Entrepreneur  
visa**



# 10-day visitation schedule

Mon	Tue	Wed	Thu	Fri	Sat	Sun
5/22	5/23	5/24	5/25	5/26	5/27	5/28
<ul style="list-style-type: none"> <li>★ Reception &amp; Orientation</li> <li>★ Welcome Gathering</li> </ul>	<ul style="list-style-type: none"> <li>★ 1 on 1 meetings with business/venture partners</li> <li>★ Company visits to potential partners</li> <li>★ How to startup a business in Taiwan/Asia</li> <li>★ CEO Roundtable</li> </ul>				N/A	N/A
5/29	5/30	5/31	6/1	6/2	6/3	
Cultural Event	★ COMPUTEX Tour	<ul style="list-style-type: none"> <li>★ 1 on 1 meetings with business/venture partners</li> <li>★ Company visits to potential partners</li> </ul>		<ul style="list-style-type: none"> <li>★ COMPUTEX Exhibition</li> <li>★ MIT Taiwan Symposium</li> <li>★ Wrap up and Networking Event</li> </ul>	Departure	

# How to apply?



# Qualification

01

Digital Health start-ups includes:

- Genomics and Sequencing
- Analytics and Big Data
- Wearables and Biosensing
- Telemedicine
- Digital Medical Devices
- Population Health Management

02

Full-time entrepreneurs

Exploring partners, investors, markets

Stage: Seed Fund to Series B

Award records (optional)

01

A summarized business plan including management team, value proposition, product or service, market projection, marketing strategy, financial plan, and resources you are looking for in Taiwan

02

PowerPoint is acceptable

Demo Video or Product Photo would be a plus

03

Send the materials to [sgp@garageplus.asia](mailto:sgp@garageplus.asia)  
by **March 26<sup>th</sup>**

Application

# Successful Cases



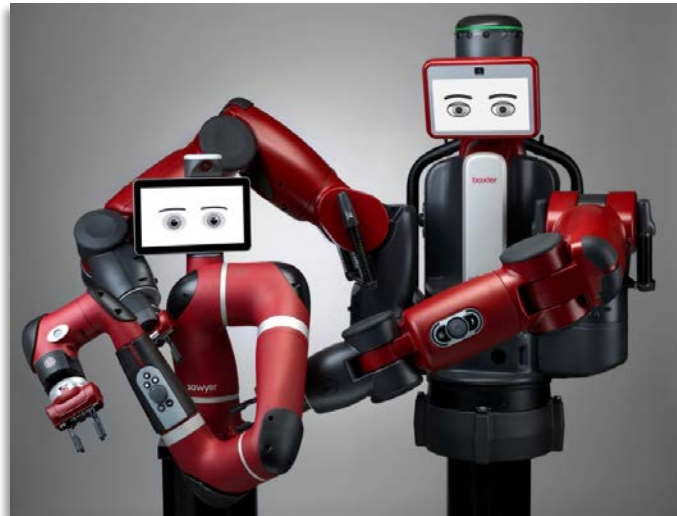
2016 SGP  
Snapshot

**Over 1/3** of the teams obtained  
business partners, deals, and investors

# Garage+ Fellow 's Success Story



- Opens the first office in Asia @ Garage+





# SGP Fellow 's Success Story

The logo for LUCID is written in a light blue, rounded, sans-serif font.The logo for wistron is written in a dark blue, lowercase, sans-serif font, with a green vertical bar on the left side of the letter 'i'.

- Creator of the first **3D virtual reality** consumer camera.
- Partners with **Wistron Corporation**, a Taiwanese original design manufacturer (ODM) whose clients include Google and Microsoft.
- Lucid VR will soon be delivering the Wistron-produced cameras to campaign backers and pre-order customers on Indiegogo.
- Lucid VR has also received funds from **S2M** Capital, Lab360, TEEC Angel Fund, 17 Miles Technology and other angel investors.

# LUCID



# SGP Fellow 's Success Story



- A live immersive **360° imaging technology** to mobile, Internet-of-Things and virtual reality markets.
- Partnered with **Quanta Computer**, a Fortune Global 500 Company and the world's largest ODM company of notebook PC and cloud systems with an extensive range of solutions for IoT, wearable, and other innovative products.
- Announced their product- **Solo Pi** on Makuake, the well-renowned crowdfunding platform in Japan.



写真も動画も  
360°新感覚



¥ 集まっている金額

**Success!**

9,905,600円

目標金額 1,200,000円

825%

サポーター

346人

残り

0日

終了しました



Garage+ plays an invaluable role in Qnext's go-to-market in Taiwan, Asia, and globally. Participating in Garage+ far exceeded our expectations, surpassing prior incubator experiences that we had around the world, including Silicon Valley.

Gaetan Jeannot,  
VP Technologies & Product Management of Qnext  
<https://qnext.com/>



SGP not only gives lots of opportunities to meet customers and users for our product, but also system integrators who we are searching for as a partner.

Egbert Jaspers  
Founder of ViNotion  
<https://www.vinotion.nl/>



We think that Taiwan is an amazing bridge for any entrepreneurs in the world that want to go into mass production or small production with both very good quality. I think we have found something extremely interesting as an entrepreneur, technical, and businesswise.

Jeremie Brabet-Adonajlo & Natanel Partouche  
Co-Founders of Pzartech  
<http://www.pzartech.com/>



We are surprised that Taiwan companies moves really fast and they are committed to help foreign start-ups with great technology and products in their offering. We see a big opportunity to flourish our business in the 10-day program and we also recommend others to participate.

Chris Georgiev & Georgi Kadrev  
Co-Founders of imagga  
<https://imagga.com/>



The SGP was a great opportunity for myBrain, and Garage+ has been very helpful. The team is very efficient and dedicated, and they helped us discovering the Taiwanese ecosystem as well as potential partners in Taiwan. Great encounters and useful leads for the future.

Thibaud Dumas  
Co-Founder of myBrain Technologies  
<http://www.melomind.com/en/>



Garage + understood our requirements so perfectly and brought the right resources to us. To know, to learn, and also to collaborate with the best in the industry.

Martin David  
Co-Founder of Geniey  
<http://geniey.com/>



We had an amazing experience with SGP of Garage+. Taiwan manufacturers who can not only do manufacturing and supply chain, but also value-added design services and engineering. Besides, we got to pitch in front of investors on demo day and got many valuable connections there for fund-raising endeavors.

David Cohen-Tanugi & Sam Shames  
Co-Founders of EMBRlabs  
<http://www.embrlabs.com/>



This is a really nice program. We got 1on1 meeting with industry experts and manufacturers. They not only gave us advice on how to do business but helping us find the right market. I think Garage+ did a great job on selecting companies that would like to cooperate with start-ups, which is not easy to find.

Philip Michaelides  
Co-Founders of Senic  
<https://www.senic.com/en/>



The better  
thing is...

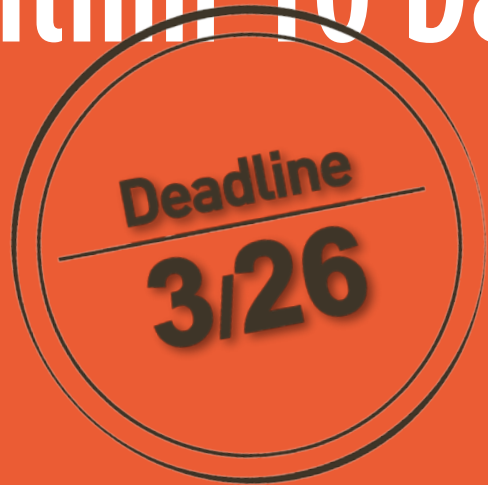
The zero-equity incubator in Asia supported by  
Epoch Foundation, an NPO founded by  
regional business leaders.



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Flight ticket



3-month  
working space



10-day  
accommodation



Visit to  
leading manufacturers



Partners, investors,  
1 on 1 meeting



Entrepreneur  
visa

